

# FY 2022 Budget Public Hearing

City Council – March 18, 2021



# GENERAL GUIDELINES



Adopt a balanced and sustainable General Fund budget



Conservative revenue and expenditure forecasts



Operating expenses from active CIP projects included in operating budget



Proprietary fund balance targets: By 2024, 3-6 months operating reserve



Maintain current service delivery levels

# BUDGET PRIORITIES



Align funding to Strategic Plan Initiatives



Competitive Pay and Benefits

Pay-for-Performance Compensation (2.5%)

Health Insurance Rate Increase (6%)



Maximize Technology Investments

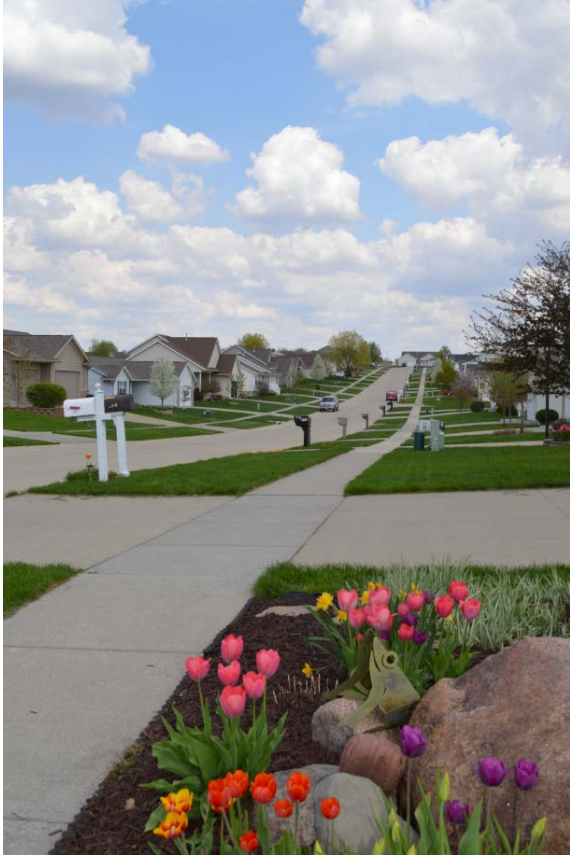


Maintain Sustainable Rates for all Proprietary Funds



City Share of Derecho Clean Up

# REVENUE



# REVENUE BY CLASSIFICATION (All Funds)

**FY 22 Revenue**  
**\$112,608,341**

Licenses and Permits

0.6%

Use of Money & Property

0.6%

Misc Revenues

4.9%

Other Financing

Sources

9.4%

Other City Taxes

11.0%

Intergovernmental

11.5%

Charges for

Service

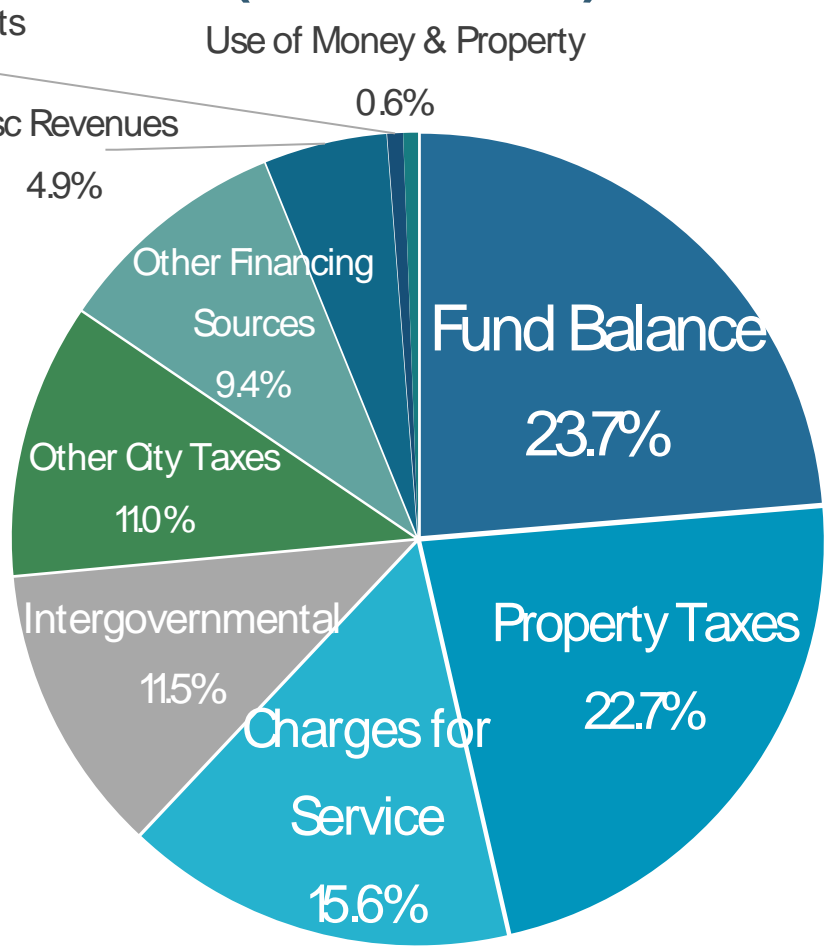
15.6%

Fund Balance

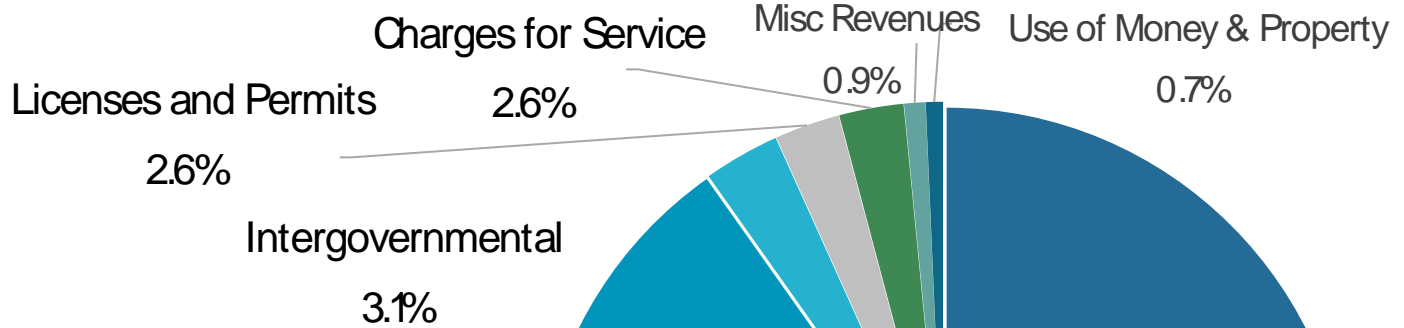
23.7%

Property Taxes

22.7%



# REVENUE BY CLASSIFICATION (General Fund)



FY 22 Revenue  
**\$26,840,394**



**81%**

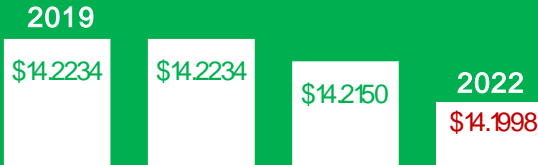
Property Taxes

**DECREASE** in  
Tax Rate  
**1.5¢**

(14.19976)

**\$801**  
per \$100K of  
assessed valuation  
(\$9 LESS than 2020)  
(\$3 MORE than 2018)

**3<sup>rd</sup>** year of a property  
tax **REDUCTION** or  
**FLAT** rate



**PROPERTY TAXES**

# FY 22 PROPRIETARY FUND RATES

*Sewer: + \$2/ mo  
(7% on variable)*

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*Solid Waste:  
+ \$125/ mo (7%)*

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*Water + \$2/ mo (5%-8%)*

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*Stormwater: Flat*

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*Urban Forest: Flat*





SANITARY SEWER

Current Rate

Flat: \$2

Variable: \$4.10/ 100 c.f.

Proposed

Flat: \$2

Variable: \$4.39/ 100 c.f.

(7% increase)



Cost Drivers



\$670K increase in waste water treatment costs (Cedar Rapids)

Average  Impact

\$2 a month

# SOLID WASTE

## Current Rate

\$17.50 a month

## Proposed Rate

\$18.75 a month  
(7% increase)

## Cost Drivers



**\$67K** decrease in recycling incentives



**INCREASE** in tonnage of garbage collected



**\$12K** decrease in interest revenue

Average  Impact

**\$1.25** a month



# WATER

## Cost Drivers



**Energy** cost increases



**Loan payments** for capital projects



**\$2.5M** iron removal plant investment

## Current Rate

Varies based upon usage

## Proposed Rate


5%-8% increase)

Average  Impact

**\$2** a month



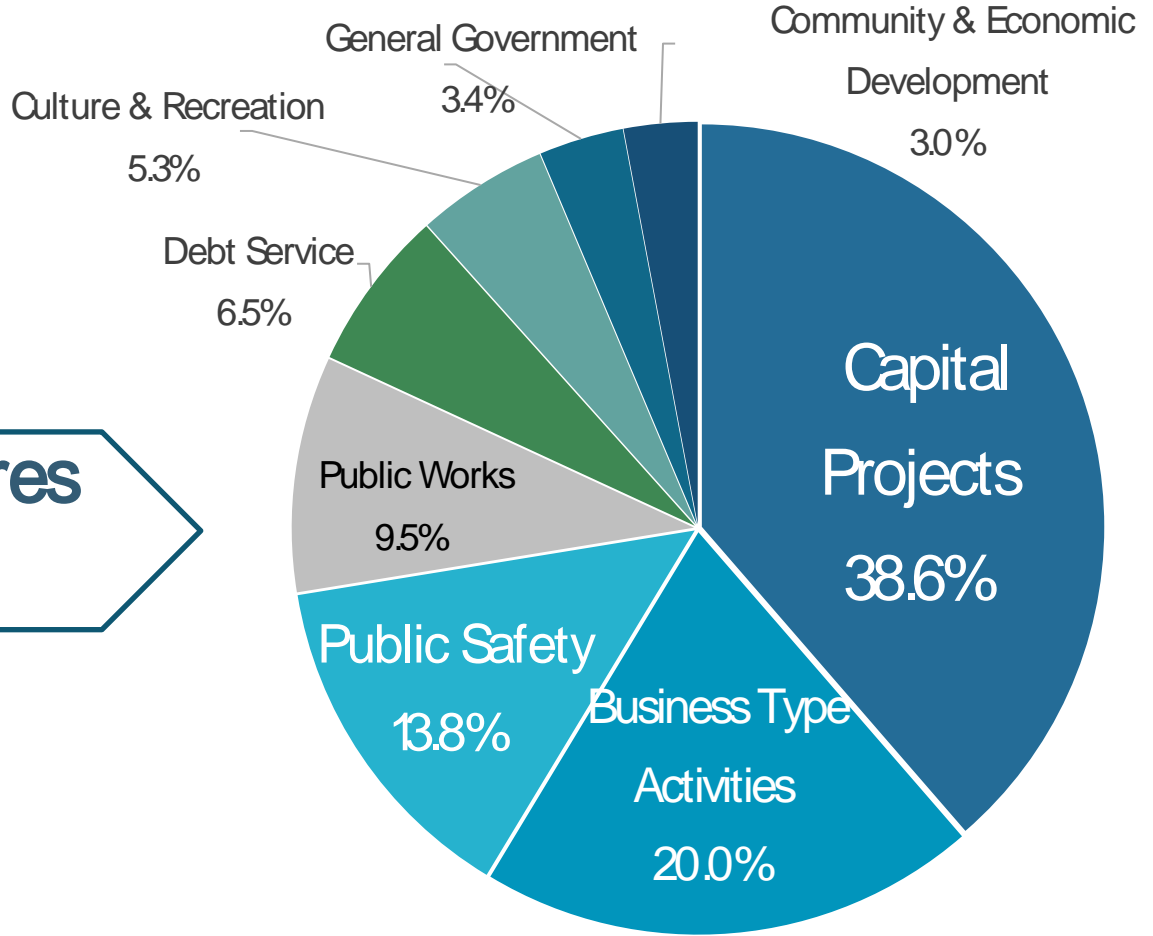
# EXPENDITURES



*Marion is a forward-thinking city with vibrant neighborhoods and abundant opportunities for all residents, businesses and industries*

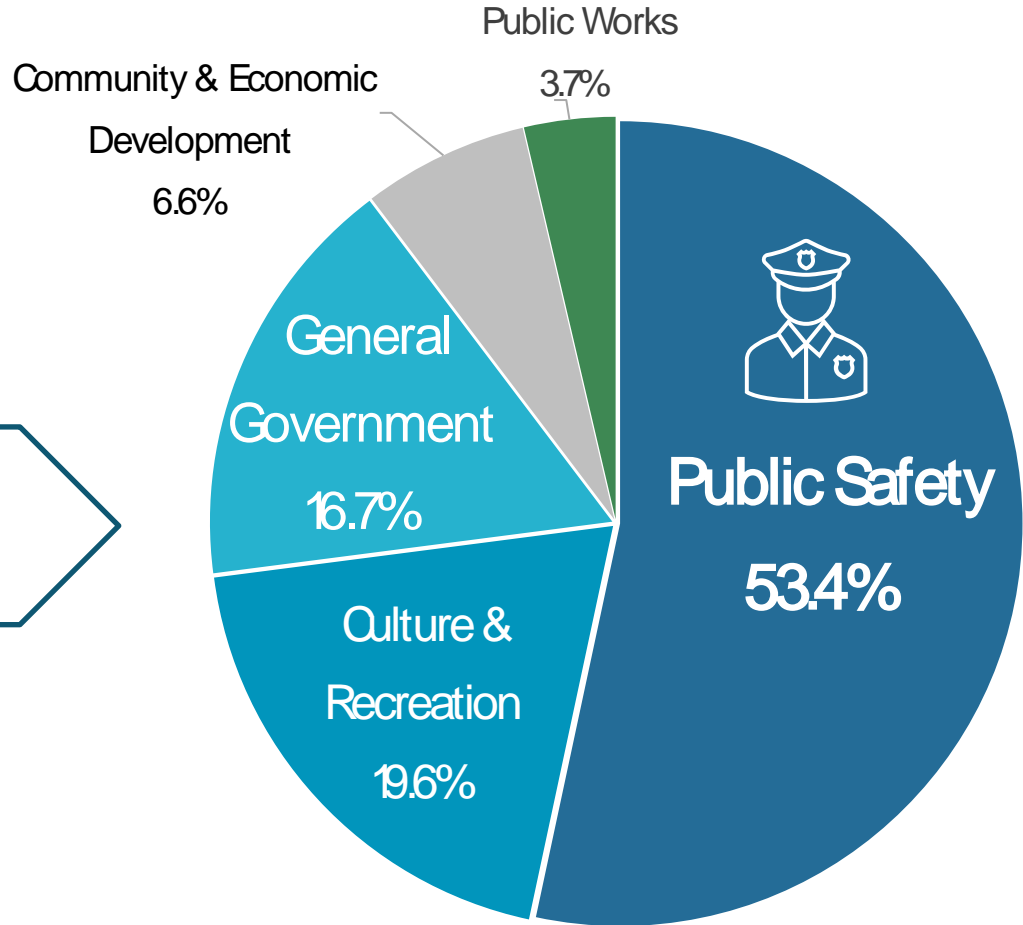
# EXPENDITURES BY FUNCTION (All Funds)

FY 22 Expenditures  
**\$112,608,641**

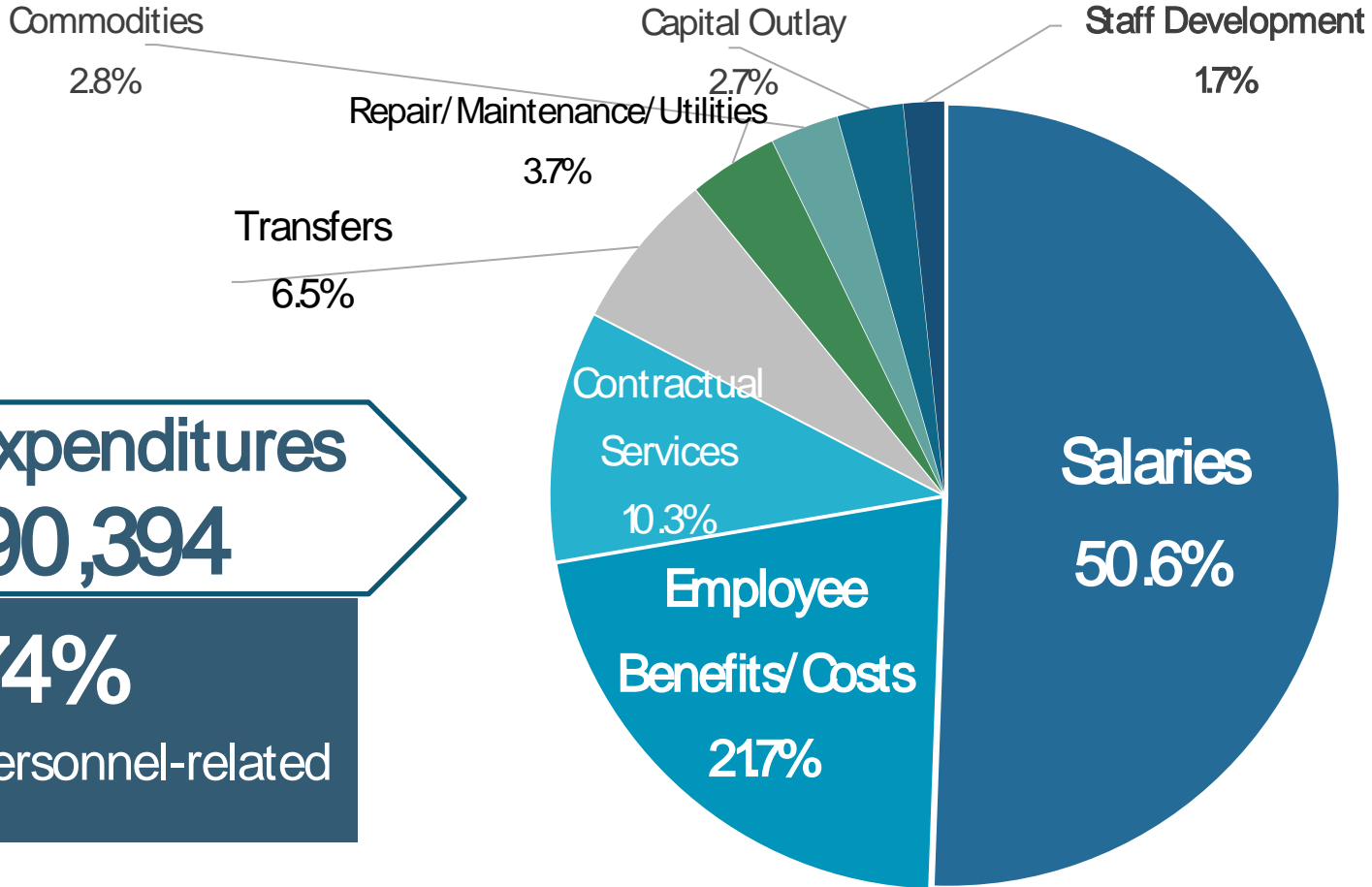


# EXPENDITURES BY FUNCTION (General Fund)

FY 22 Expenditures  
**\$27,990,394**



# EXPENDITURES BY CLASSIFICATION (General Fund)



**FY 22 Expenditures**  
**\$27,990,394**



**74%**

Personnel-related

# General Fund Balance

**Annual Operating Budget**

**101 - General**

<b>Budget Summary</b>	<b>FY 2019 Actual</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Amended</b>	<b>FY 2021 Estimated</b>	<b>FY 2022 Requested</b>	<b>FY 2022 Adopted</b>
Beginning Balance	7,923,876	8,157,422	9,109,462	9,109,462	10,874,949	10,874,949
Revenues	16,739,243	18,891,414	19,372,660	20,483,356	20,126,759	20,243,422
Transfers In	5,983,249	6,002,248	6,521,789	6,439,789	6,704,804	6,596,972
<b>Total Revenues</b>	<b>22,722,492</b>	<b>24,893,663</b>	<b>25,894,449</b>	<b>26,923,145</b>	<b>26,831,563</b>	<b>26,840,394</b>
Expenditures	21,407,691	21,898,514	25,486,445	24,330,158	27,063,315	26,162,894
Transfers Out	1,081,255	2,043,109	827,500	827,500	827,500	1,827,500
<b>Total Expenditures</b>	<b>22,488,946</b>	<b>23,941,623</b>	<b>26,313,945</b>	<b>25,157,658</b>	<b>27,890,815</b>	<b>27,990,394</b>
<b>Ending Balance</b>	<b>8,157,422</b>	<b>9,109,462</b>	<b>8,689,966</b>	<b>10,874,949</b>	<b>9,815,697</b>	<b>9,724,949</b>
(End Bal + (.35 Trans In))/Exp	47.9%	51.2%	43.1%	54.0%	44.9%	46.0%
Current Year Cash Added/Used	233,546	952,040	(419,496)	1,765,487	(1,059,252)	(1,150,000)



# BUDGET PRIORITIES



Invest in  
Employees



Maximize  
Technology  
Investments



Fund Strategic  
Plan Priorities



Enhance  
Service  
Delivery

# INVEST IN EMPLOYEES

2.5% Pay-for-Performance (4/ 1/ 22)  
6% Health Insurance Rate Increase  
    12% Non-Tobacco  
    15% Tobacco  
+ \$30/\$45 Incentive

\$200K Salary Savings





# STRATEGIC PLAN

5 Focus Areas  
15 Goals

Align new investments  
with Marion's strategic  
priorities

Mental Health Liaisons (SC)

**Procurement Coordinator (EEG)**

HR Growth & Development Training (EEG)

**Right of Way Technician (SI)**

**Environmental Specialist (SI)**

**Equipment Operator (SI)**

Part-Time Recreation Programmer (VC)

Increase Hours PT Events Coordinator (VC)





# MAXIMIZE TECH INVESTMENTS

## **IT Applications Specialist**

EMiscellaneous Billing

Public Safety Information Management System

*Note: The budget includes additional increases to technology contracts and services*

An aerial photograph of a suburban town, showing residential streets, houses, and green spaces. A large yellow banner is overlaid at the top of the image, containing the text 'ENHANCE SERVICE DELIVERY'.

# ENHANCE SERVICE DELIVERY

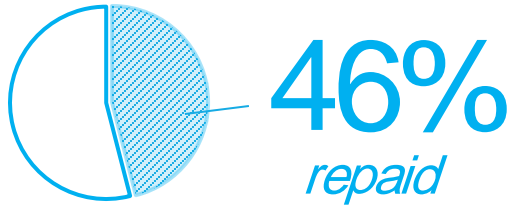
## **Permit Technician/Housing Admin**

Online Codification

Civil Rights Investigations Contract Increase

Additional City Hall PT Receptionist

**\$3M** Budgeted  
for Repayment



**\$6.5M**






City Share

**\$438** per  
household



**DERÉCHO**

# CAPITAL PROJECTS

-  New Marion Public Library
-  Extension of 6<sup>th</sup> Ave
-  Start of 7<sup>th</sup> Ave Streetscape
-  Public Services Facility
-  Derecho Clean Up



We shape our buildings;  
thereafter they shape  
**US.**

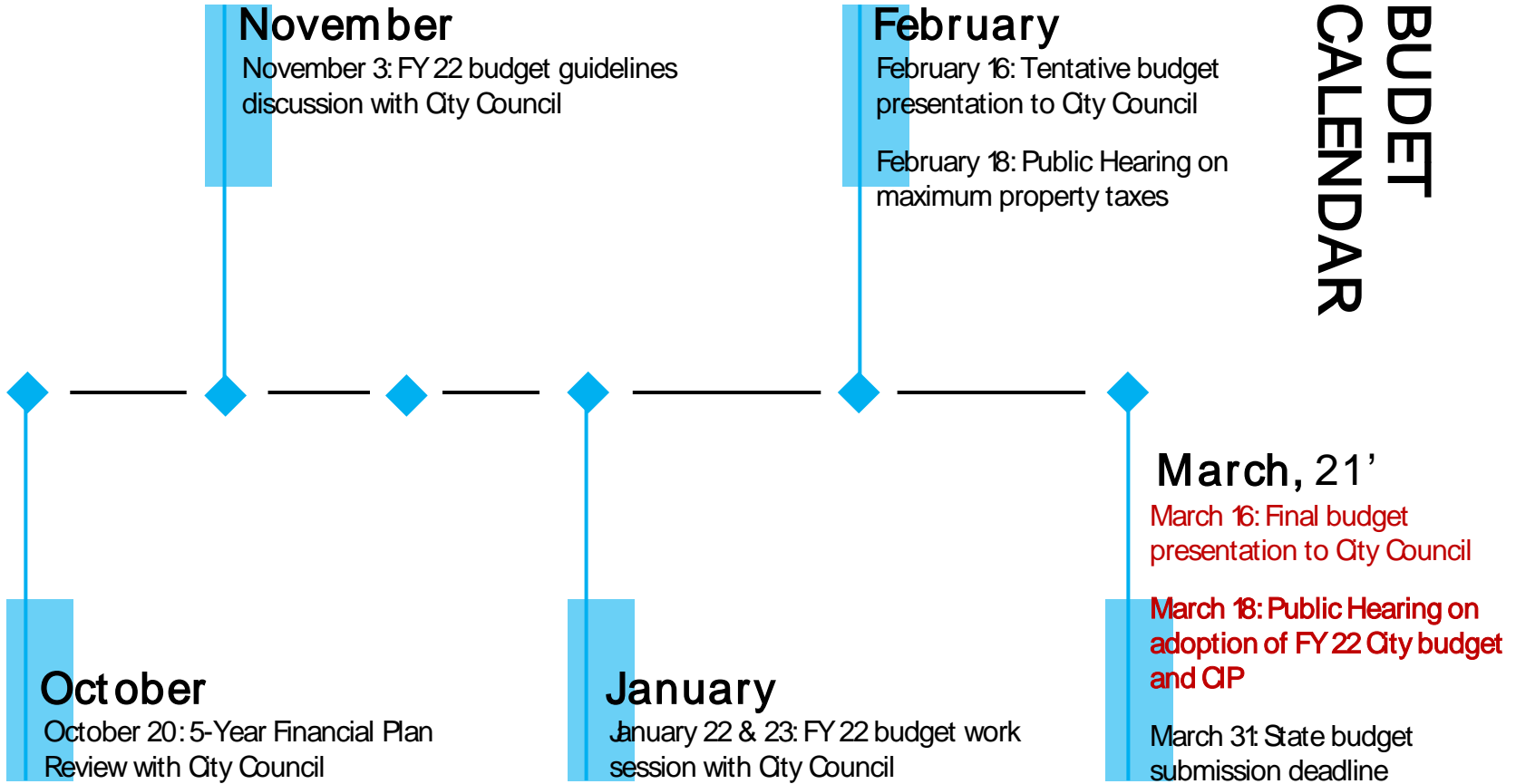
Winston Churchill

THANK YOU  
to our  
dedicated  
PUBLIC  
SERVANTS





# BUDET CALENDAR



# ADDITIONAL QUESTIONS

